Consultancy for alcoholic and non-alcoholic beverages companies



We provide a full range of services required to beverage companies. Here are the things we can do to help you realise marketing strategy, launch and event.

### Branding and naming

- POSM development
- Development of slogans, event names, hashtags and proxy brands
- Creating presentations
- Working with any kind of visual content

### Development of a drink strategy

- Creating flagship drinks for the brand
- Development of a strategy for introducing beverages to the on-trade market
- Development of a staff training system in preparation of flagship drinks for the brand

### Organisation of marketing activities

- Brand launch in local and global markets
- Creating and producing activities
- Development of motivational programmes for on-trade
- Communication with opinion makers and journalists
- Engagement of new partners

#### Creative concepts

- Analysis of the market, product, competitors, target audience, brief
- Defining customer insights, barriers or desires
- Development of a communication message
- A creative project idea that works to achieve the project's main goals
- Key message and key visual
- Implementation tools
- Selection of communication channels

### Special projects and collaborations

- Development and opening of festivals
- Original merchandise design
- Collaborations with other brands and partners
- Collaborations with bloggers, influencers, celebrities and opinion leaders

#### SMM

- Creating SMM strategies
- Strategy implementation in the most effective social networks
- Content creation: photos, videos, copywriting
- Community management
- Reports

### Educational activities and training

- Conducting any educational activities related to the brand, regardless of volume or content
- Development and implementation of training programmes for chains
- Training of internal employees of the company

## Development of sales promotion mechanics for on-trade

- Mechanics of promotion in bars and restaurants
- Mechanics of promotion in the bar community
- Mechanics of brand promotion within the chosen strategy

#### PR

- Development of PR strategies
- Working with commercial and non-commercial communication channels
- Writing and mailing of press releases and participation in generating occasions for them
- Research, forecast, analysis and interpretation of public opinion
- Reputation and crisis management
- Speechwriting

#### Catering services

We realise all your dreams and even more.

THE RESULTS YOU GET FROM WORKING WITH LIQUID DESIGN

- 1. Project philosophy, concept, and strategy
- 2. A highly motivated professional team that adheres to the highest international service standards
- 3. A self-sufficient and efficient business system
- 4. A modern, conceptual, high-quality product adapted to the preferences of the most demanding customers
- 5. Individualised communication channels within the local and international communities



# DO YOU WANT TO START RIGHT NOW?

O1 mail info@liquiddesign.agency

address

BBG Production FZ-LLC REGISTRATION NO. 0000004036197 United Arabian Emirates

02 website liquiddesign.agency

